

# Financial Statements

For the Years Ended September 30, 2024 and 2023

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#### **Independent Auditor's Report**

To the Board of Directors Topos Institute Berkeley, California

## **Opinion**

We have audited the financial statements of Topos Institute (Topos), which comprise the statements of financial position as of September 30, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Topos as of September 30, 2024 and 2023, and the results of its activities and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States (*Government Auditing Standards*). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Topos and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Topos' ability to continue as a going concern for one year after the date that the financial statements are available to be issued.



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## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to
  design audit procedures that are appropriate in the circumstances, but not for the
  purpose of expressing an opinion on the effectiveness of Topos' internal control.
  Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Topos' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.



## OTHER REPORTING REQUIRED BY GOVERNMENT AUDITING STANDARDS

In accordance with *Government Auditing Standards*, we have also issued our report dated March 17, 2025 on our consideration of Topos' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Topos' internal control over financial reporting or compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Topos' internal control over financial reporting and compliance.

Clark Nation P.S.

Certified Public Accountants March 17, 2025

# Statements of Financial Position September 30, 2024 and 2023

Assets		2024	2023
Current Assets: Cash and cash equivalents Grants receivable Investments Prepaids	\$	378,378 296,206 411,189 26,646	\$ 395,044 256,195 511,906 15,538
Total Current Assets		1,112,419	1,178,683
Operating lease right-of-use asset		155,319	149,719
Total Assets	\$	1,267,738	\$ 1,328,402
Liabilities and Net Assets			
Current Liabilities: Accounts payable Accrued expenses Grant refunding Operating lease liability, current portion	\$	22,684 114,586 139,819	\$ 5,528 107,191 30,000 131,184
Total Current Liabilities		277,089	273,903
Operating lease liability, net of current portion		35,904	 28,770
Total Liabilities		312,993	302,673
Net Assets: Net assets without donor restrictions Net assets with donor restrictions		923,792 30,953	908,590 117,139
Total Net Assets	_	954,745	1,025,729
Total Liabilities and Net Assets	\$	1,267,738	\$ 1,328,402

TOPOS INSTITUTE

Statements of Activities
For the Years Ended September 30, 2024 and 2023

	Without Donor Restriction	With Donor Restriction	2024	Without Donor Restriction	With Donor Restriction	2023
Support and Revenues:						
Private grants and contributions	\$ 685,745	\$ 109,729	\$ 795,474	\$ 943,152	\$ 133,483	\$ 1,076,635
Government grants and contracts	980,445		980,445	871,304		871,304
Investment income	18,865		18,865	12,110		12,110
Miscellaneous revenue	35,751	(105.015)	35,751	13,582	(100 701)	13,582
Net assets released from restriction	195,915	(195,915)		120,791	(120,791)	
Total Support and Revenues	1,916,721	(86,186)	1,830,535	1,960,939	12,692	1,973,631
Expenses:						
Program services	1,250,758		1,250,758	1,165,486		1,165,486
Management and general	646,526		646,526	534,203		534,203
Fundraising	4,235		4,235	950		950
Total Expenses	1,901,519		1,901,519	1,700,639		1,700,639
Change in Net Assets	15,202	(86,186)	(70,984)	260,300	12,692	272,992
Net assets, beginning of year	908,590	117,139	1,025,729	648,290	104,447	752,737
Net Assets, End of Year	\$ 923,792	\$ 30,953	\$ 954,745	\$ 908,590	\$ 117,139	\$ 1,025,729

TOPOS INSTITUTE

Statement of Functional Expenses
For the Year Ended September 30, 2024

		Program Services		anagement nd General	Fur	ndraising		Total
Salaries and wages	\$	851,945	\$	352,861	\$	1,620	\$	1,206,426
Rent	•	114,506	·	20,550		176	•	135,232
Employee benefits		87,997		39,834		187		128,018
Payroll taxes		66,646		27,267		122		94,035
Accounting				80,274				80,274
Research (travel and other nonsalary)		49,710						49,710
Organizational strategy consultants				34,222		1,089		35,311
Program contractors		25,250						25,250
Human resources				25,050				25,050
Legal				18,739				18,739
Participant support		18,168						18,168
Meals		2,243		13,555				15,798
Scholarship		12,000						12,000
Other professional fees				10,173				10,173
Travel				9,069				9,069
Office supplies		4,006		1,950		3		5,959
IT services				3,572		1,016		4,588
Payroll service fees		2,835		1,163		6		4,004
Computer hardware		324		3,111				3,435
Materials and supplies		3,326						3,326
Furniture and equipment		2,656		432				3,088
Event expense		3,021						3,021
Insurance		1,389		1,135		2		2,526
Research events		2,160		334				2,494
Building maintenance and repair		1,560		220		6		1,786
Lease expense				1,756				1,756
Outreach and community building		812						812
Recruitment				638				638
Printing and copying		195		88				283
Taxes and fees				220				220
Interest and bank charges		1		193		8		202
Miscellaneous				81				81
Postage and shipping				39				39
Utilities and building services		8						8
Total Expenses	\$	1,250,758	\$	646,526	\$	4,235	\$	1,901,519

TOPOS INSTITUTE

Statement of Functional Expenses
For the Year Ended September 30, 2023

		_						
		Program		anagement	<b>-</b>			T-4-1
	-	Services	a	nd General	<u> Fur</u>	ndraising		Total
Salaries and wages	Ś	658,665	\$	253,028	Ś	673	Ś	912,366
Events	•	146,832	•		•		•	146,832
Employee benefits		61,127		30,023		84		91,234
Rent		87,588		1,719				89,307
Payroll taxes		52,216		20,042		57		72,315
Organizational strategy consultants		•		71,955				71,955
Research (travel and other nonsalary)		69,731		•				69,731
Participant support		49,690						49,690
Accounting		•		46,668				46,668
Other professional fees				44,348				44,348
Legal				25,719				25,719
Lease expense				18,648				18,648
Computer hardware		8,252		5,048				13,300
Furniture and equipment		6,662		3,358				10,020
Meals		8,972		121				9,093
Program contractors		5,600						5,600
Payroll service fees		2,278		1,218		2		3,498
Office supplies		2,544		548				3,092
Insurance		1,038		1,668				2,706
IT services		514		1,700				2,214
Dues and memberships				2,196				2,196
Recruitment				1,869				1,869
Printing and copying				1,863				1,863
Travel				1,847				1,847
Event expense		1,450						1,450
Building maintenance and repair		1,304						1,304
Miscellaneous		688						688
Interest and bank charges				266		134		400
Outreach and community building		232						232
Taxes and fees				200				200
Postage and shipping				151				151
Education		103						103
Total Evnances	Ċ	1 165 406	ć	E24 202	ċ	950	ć	1 700 620
Total Expenses	\$	1,165,486	\$	534,203	\$	930	\$	1,700,639

**TOPOS INSTITUTE** 

# Statements of Cash Flows For the Years Ended September 30, 2024 and 2023

	2024	2023
Cash Flows From Operating Activities:		
Change in net assets	\$ (70,984)	\$ 272,992
Adjustments to reconcile change in net assets to net cash flows (used in) provided by operating activities-		
Unrealized gain	(11,189)	
Changes in assets and liabilities:	, ,	
Grants receivable	(40,011)	(52,175)
Prepaids	(11,108) 17,156	23,423 (3,180)
Accounts payable Accrued expenses	7,136	(3,180) 60,404
Grant refunding	(30,000)	30,000
Operating lease liability, net of right-of-use asset	10,169	10,235
Net Cash Flows (Used in) Provided by Operating Activities	(128,572)	341,699
Cash Flows From Investing Activities:		
Proceeds from investments	511,906	
Purchases of investments	 (400,000)	 (500,000)
Net Cash Provided by (Used in) Investing Activities	 111,906	(500,000)
Net Change in Cash and Cash Equivalents	(16,666)	(158,301)
Cash and cash equivalents, beginning of year	 395,044	553,345
Cash and Cash Equivalents, End of Year/Period	\$ 378,378	\$ 395,044

Notes to Financial Statements
For the Years Ended September 30, 2024 and 2023

## Note 1 - Organization and Significant Accounting Policies

**Organization -** Topos Institute (Topos) is a not-for-profit California corporation shaping technology for public benefit by advancing sciences of connection and integration. Topos works towards a world where the systems that people are embedded within benefit everyone.

**Method of Accounting -** Topos prepares its financial statements on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

**Basis of Presentation -** Net assets and revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of Topos Institute and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions - Net assets that are not subject to donor-imposed stipulations.

<u>Net Assets With Donor Restrictions</u> - Net assets subject to donor-imposed stipulations that may or will be met either by actions of Topos and/or the passage of time.

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Expirations of net assets with donor restrictions (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets. If Topos receives a contribution with donor restrictions and it meets the restrictions in the same year the contribution is received, then it records the contribution as revenue without donor restrictions.

**Cash and Cash Equivalents -** Topos considers all highly liquid investments with original maturities of three months or less to be cash equivalents. Topos maintains cash deposits in bank accounts which at times exceed federally insured limits.

**Support and Revenue -** Topos recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give are not recognized as revenues until the conditions on which they depend have been met.

**Government Grants and Contracts -** Cost reimbursement grant and contract revenue are recognized and recorded as related research expenses are incurred. Topos receives reimbursement for indirect costs on certain research grants based upon a provisional rate applied to direct costs. Any adjustments that are necessary when final rates are determined are recorded in the period they become known. Direct and indirect costs reimbursed by United States government agencies are subject to review and audit by such agencies.

Conditional grants and contracts are recognized when the conditions on which they depend are substantially met. Government grants and contracts are conditioned upon certain performance requirements, matching requirements, and/or the incurrence of allowable qualifying expenses. Topos had approximately \$715,379 and \$2,694,953 in conditional grants and contracts due over the next two years at September 30, 2024 and 2023, respectively.

Notes to Financial Statements
For the Years Ended September 30, 2024 and 2023

#### Note 1 - Continued

**Receivables** - Grants receivable consist of amounts due within one year from the federal government through a pass-through entity. Receivables are stated at the amount management expects to collect from outstanding balances. Management may provide for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off against the valuation allowance. There was no valuation allowance for outstanding receivables as of September 30, 2024 and 2023.

**Funding Dependency and Concentration -** Topos receives a substantial portion of its funding from Federal government agencies. For the years ended September 30, 2024 and 2023, support from Federal government agencies represented 53% and 44% of total support and revenues, respectively. Receivables from Federal government agencies represented 94% and 64% of grants receivable at September 30, 2024 and 2023, respectively.

**Investments -** The Institute's investments consist of certificates of deposit which are stated at cost plus accrued interest, which approximates fair value.

Leases - Topos determines if an arrangement contains a lease at inception. Operating leases are included in a right-of-use (ROU) assets and lease liabilities in the statement of financial position. ROU assets represent a right to use an underlying asset for the lease term and operating lease liabilities represent Topos' obligation to make lease payments arising from the lease. ROU assets and lease liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. Topos' leases do not provide an implicit rate of return; thus, Topos uses the risk-free discount rate, determined using a period comparable with that of the lease term from the later of the lease commencement date or implementation date. The ROU asset also includes prepaid lease payments and unamortized initial direct costs, and excludes lease incentives. Topos has lease agreements with lease and non-lease components which are accounted for as a single lease component. Lease terms may include options to extend or terminate the lease when it is reasonably certain that Topos will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term. A ROU asset and operating lease liability is not recognized for leases with an initial term of 12 months or less.

**Federal Income Taxes** - The Internal Revenue Service (IRS) has determined that Topos is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Topos has no provision or benefit for income taxes included in these financial statements since taxable income or loss passes through to, and is reportable by, each partner or member individually.

**Use of Estimates -** The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from the estimated amounts.

Allocation of Functional Expenses - The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Functional Expenses. The statement of functional expenses presents the natural classification of expense by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include Personnel Expenditures and Operations Expenditures, which are allocated on the basis of employee time and effort. Expenditures which can be identified with a specific contract or support service are allocated directly, according to their natural expenditure.

Notes to Financial Statements For the Years Ended September 30, 2024 and 2023

#### Note 1 - Continued

**Subsequent Events -** Subsequent to the year ended September 30, 2024, Topos established a United Kingdom wholly owned subsidiary, Topos Research UK, to support its strategic and operational objectives. Topos has evaluated subsequent events through March 17, 2025, the date on which the financial statements were available to be issued.

## Note 2 - Liquidity and Availability of Financial Assets

Topos' financial assets available within one year of the statement of financial position date for general expenditure were as follows at September 30:

	 2024	 2023
Cash and cash equivalents Grants receivable	\$ 378,378 296,206	\$ 395,044 256,195
Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year	\$ 674,584	\$ 651,239

As part of Topo's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Additionally, management utilizes various financial and strategic tools or methods to manage its liquidity. This includes, but is not limited to budget variance analysis, expense control measures, and contingency planning with the Board of Directors.

#### Note 3 - Leases

Topos leases office space under a long-term, noncancelable lease agreement which expires in 2025. Additionally, the lease includes payments for common area maintenance, utilities, taxes and insurance that are considered variable lease payments and are excluded from determining the lease liability. Topos Institute renewed the office lease as of December 10, 2024 commencing January 1, 2025 and will expire December 31, 2026.

The components of lease expense for the year ended September 30, are as follows:

Total Leasing Expense	\$ 140,379	\$ 107,954
Operating lease cost Short-term and other lease cost	\$ 128,325 12,054	87,615 20,339
	 2024	 2023

Notes to Financial Statements For the Years Ended September 30, 2024 and 2023

## Note 3 - Continued

Future minimum payments required under operating leases are as follows:

For the Year Ending September 30,

Operating Lease Liability, Net of Current Portion	\$ 35,904
Total operating lease liabilities Less current portion	175,723 (139,819)
Total future minimum lease payments Less present value discount	180,810 (5,087)
2025 2026	\$ 144,648 36,162

Supplemental cash flow information related to leases as of September 30, is as follows:

	 2024	 2023
Cash paid for amounts included in the measurement of lease liabilities- Operating cash flows from operating leases	\$ 140,331	\$ 68,964
Right-of-use assets obtained in exchange for new operating lease liabilities	\$ 135,202	\$ 223,369
Weighted-average remaining lease term - operating lease	1.3 years	2.33 years
Weighted-average discount rate - operating lease	4.40%	4.40%

## **Note 4 - Net Assets**

As of September 30, 2024 and 2023, there was \$30,953 and \$117,139 in net assets with donor restrictions which are subject to program restrictions, respectively.

## Note 5 - Benefit Plan

Topos sponsors a defined contribution retirement plan ("the Plan"). Employees that are part time, full time, and temporary may all participate in the Plan on the pay period following 3 months of service. Participants are auto enrolled at 3% pre-tax rate. There is currently no employer match.